

## 11.0 Glossary of Terms

### 11.1 General Information

- This Guide contains many Company terms and acronyms, which may be unfamiliar to the reader. The purpose of this section is to provide the reader with a clear definition of the terms or acronyms found in this document, which may not otherwise be defined in this Guide. This table is not inclusive of all terms and acronyms used in this Guide. Please contact Vendor Compliance when additional assistance is necessary to ensure compliance with this Guide.

### 11.2 Table of Terms & Definitions

Term	Definition
ANSI	<b>American National Standards Institute</b>
Barcode	Code consisting of a group of printed and variously patterned bars and spaces and occasionally numerals designed to be scanned and read into computer memory for identification purposes.
BOL	<b>Bill Of Lading</b> – preformatted form provided by shipper used to detail specific shipment information including number of items, sales order number, carrier/trailer identification, etc.
Close-out	Merchandise purchased from the vendor, which is part or their entire existing style inventory.
Corrugate	Material used for the construction of merchandise cartons
Drop-trailer	Trailer left at the delivery location for future unloading.
EDI	<b>Electronic Data Interchange</b> - computer-to-computer exchange of business documents between companies, using a public standard format.
Floor-loaded	Manner of trailer loading in which merchandise is loaded onto the floor of a trailer absent of pallets.
Free Carrier (FCA)	Incoterm 2000 term of sale used primarily to indicate international orders.
Free On Board (FOB)	Term of sale indicating that seller will deliver to the Company at seller's expense, and seller assumes all responsibilities up to place of delivery including insurance, risk of loss, etc.
Live-delivery	Trailer unloading method that requires merchandise to be received at date and time of delivery to location.
LTL	<b>Less Than Truckload</b> – term used to describe a shipment of merchandise, which is too small for the use of a single trailer.
MBOL	<b>Master Bill Of Lading</b> – used to consolidate several BOL numbers into a single number.
Musical	Purchase order type instruction that requires merchandise to be packed into carton using assorted sizes.

## 11.2 Table of Terms & Definitions (cont'd)

Term	Definition
ORM-D	Otherwise Regulated <b>Material-Dangerous</b> - consumer commodity packaged and distributed in a form intended for sale through retail sales agencies for consumption by individuals for purposes of personal care or household use. May contain An aqueous solution containing 24 percent or less alcohol by volume and no other hazardous material.
PO	<b>Purchase Order.</b>
POS	<b>Point Of Sale.</b>
Prepack	Term used to describe a unit of shipment using an assorted size configuration of the merchandise.
Pretagged	Term indicating that merchandise is labeled with a standard UPC-A barcode.
Preticketed	Term used to indicate merchandise is ticketed with a retail price ticket.
SKU	<b>Stock Keeping Unit.</b>
SLC	<b>Shipper Load &amp; Count.</b>
Solid	Purchase order type instruction that requires merchandise to be packed into carton using a single size or vendor designated prepack.
SSCC	<b>Serial Shipping Container Code.</b>
TL	<b>Truck Load</b> - term used to describe a shipment of merchandise, which must use a single trailer.
UCC	<b>Uniform Code Council.</b>
UPC	<b>Universal Product Code.</b>
VICS	<b>Voluntary Interindustry Commerce Standard.</b>